



ROBERT KANOK

Scaling Platforms, Driving Growth, and Advancing Technology for Impact

LEADERSHIP SNAPSHOT

- Directed a global team of 75 FTE and 12 direct reports, driving innovation and achieving operational excellence across EMEA, North America, and Latin America through strategic leadership.
- Leads cross-sector innovation in fintech, legal tech, health tech, and digital commerce—building future-ready platforms with measurable business impact.
- Led initiatives generating \$70M+ in revenue and reducing OpEx by \$3M through strategic technology and resource optimization.
- Launched and scaled start-ups, leveraging AI, blockchain, and SaaS technologies to disrupt markets and secure investor confidence.

CAREER HIGHLIGHTS

Transformational Impact — Delivered cloud modernization at Oliver Technology, enabling 8x scalability and 30% cost savings while accelerating platform delivery by 2 months, capitalizing on market opportunities.

Innovation Leadership — Introduced a photo-based AI platform at Tيروس, improving service responsiveness, securing \$1M in funding, and pioneering industry-first photo-based service capabilities to enhance customer engagement.

Predictive Analytics — Launched PayPal's merchant monitoring with AI-driven anomaly detection, safeguarding \$19B in annual transactions, enhancing global operational reliability, and driving proactive issue resolution.

Compliance Leadership — Achieved PCI, SOC2, and ISO 27001 certifications, ensuring secure, scalable technology environments and enhancing customer trust.

Cloud Transformation — Engineered an Azure-based observability system capable of processing 50K metrics/sec, reducing downtime by 60%, and achieving \$800K in annual cost savings.

CORE COMPETENCIES

Leadership & Strategy

- Technology & Business Alignment
- Scaling Global Engineering Teams
- Cross-Functional Team Leadership
- Executive Stakeholder Engagement
- R&D Oversight & Product Portfolio Execution
- M&A Technology Integration

Technical Innovation

- Scalable SaaS Platform Architecture
- AI/ML Strategy & Predictive Analytics
- Compliance-Driven Development (HIPAA, SOC2, ISO 27001)
- Cloud-Native Infrastructure (AWS, Azure, GCP)
- Data Architecture & Business Intelligence Enablement
- Secure Software Development Lifecycle (SSDLC)

Operational Impact

- Agile Development & CI/CD Automation
- KPI-Driven Engineering Performance
- Cloud Cost Optimization & FinOps Strategy
- Disaster Recovery & Business Continuity Planning
- Site Reliability Engineering (SRE) & Observability
- Incident Response & Operational Resilience

EDUCATION

PGP, Artificial Intelligence (AI) for Leaders
University of Texas

Master of Science, Computer Science
University of Denver

Bachelor of Science, Electrical Engineering
Colorado School of Mines

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